



APPLICATION FOR CONSIDERATION FOR INVESTMENT

Please complete application and fax to 949-440-3224
[Do not submit any proprietary or confidential information.]

1. **Name of Company:** _____

2. **Contact Person:** _____

3. **Contact Information:**

Email Address: _____

Office Phone: _____

Cell Phone: _____

Office Fax: _____

Office Mailing Address: _____

Company URL: _____

4. **How do you fit Homeland Venture Partners, LP, market screen (please explain)?**

Homeland Defense _____

Network Security and Cyber-Security _____

Asymmetric Warfare (Anti-Terrorism) _____

Explosive-chem-bio-nuclear Detection _____

Special Operations Warfare _____

Department Of Defense _____

Intelligence Communities _____

5. **What are your specific products and/or services?**

6. **What markets do you now serve—who are your customers?**

7. What products and markets do you plan to add?

8. Financial results and plans:

	Last Year	This Year	Next Year	Second Year
Sales	_____	_____	_____	_____
Cost of Goods Sold	_____	_____	_____	_____
Gross Margin	_____	_____	_____	_____
General & Administrative Expense	_____	_____	_____	_____
Marketing Expense	_____	_____	_____	_____
Research Expense	_____	_____	_____	_____
Other Expenses	_____	_____	_____	_____
Taxes	_____	_____	_____	_____
Net Profit After Taxes	_____	_____	_____	_____

Balance Sheet Info:

	Last Year	This Year	Next Year	Second Year
Assets:	_____	_____	_____	_____
Current Assets	_____	_____	_____	_____
Cash	_____	_____	_____	_____
Accounts Receivable	_____	_____	_____	_____
Other Assets	_____	_____	_____	_____
Total Assets	_____	_____	_____	_____
Liabilities:	_____	_____	_____	_____
Current Liabilities	_____	_____	_____	_____
Accounts Payable	_____	_____	_____	_____
Others	_____	_____	_____	_____
Long-term debt	_____	_____	_____	_____
Shareholders Equity	_____	_____	_____	_____
Cash Investment (Actual & Needed)	_____	_____	_____	_____

9. Management Team (with short bios):

CEO:

President/COO:

Chief Technical Officer:

Chief Financial Officer:

Chief Marketing Officer:

Other key management:

10. Why do you think Homeland Venture Partners should invest in your company?

11. What will you do with the investment—please be very specific (known as the Use of Funds)?

12. How much money do you need and for what time period? Will you need more later?

13. What is your barrier for competitors to enter your markets (such as patents, proprietary products, early entry into a market, etc.)?

15. Who are your competitors and what is your advantage?

15. What is your exit strategy (how will the founders, HLVP and other investors end up with a publicly traded stock or cash)?

16. Who are the current investors in your company and include their relationship to company (employee, director, consultant, etc.)? Please include anyone who holds more than 5 percent.

Name and address	Number of Shares/When Purchased	Share Price	Company Valuation At Purchase	Relationship to Company
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

17. Who are your most important customers that we may contact?

Name, position and organization	Phone number	Why does this customer like your company?
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

18. What additions to your management team do you plan?

19. In addition to a cash investment, what else are you looking for from an investment partner such as HLVP?

20. Do or did you have any SBIR/STTR programs?

Customer	PI and Contact Info	Contract Number	Phase I or II	Contract Value
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

21. What are your plans for your company in the next five years (market size, market share, company revenue, new products, new markets, exit plans)?

Please submit this application to the Managing Directors at Investment@homelandvp.com. You are invited to attach your executive summary for your business plan (maximum of five pages), a PowerPoint presentation on your company and key products (maximum of 20 slides), and your financial results and projections (Excel) (maximum of 20 pages) and maximum total file size of 3 megs.

[Please do not submit any proprietary or confidential information. We will advise you of our interest within about two weeks after submittal and may schedule a WebEx online meeting for a presentation of additional information. If necessary for follow-on discussions we may execute a non-disclosure agreement.]

